#### ANCOM BERHAD (8440-M)

(Incorporated in Malaysia)

MINUTES OF THE 50<sup>TH</sup> ANNUAL GENERAL MEETING ("AGM") OF THE COMPANY HELD AT SELANGOR 1 BALLROOM, DORSETT GRAND SUBANG, JALAN SS 12/1, 47500 SUBANG JAYA, SELANGOR DARUL EHSAN ON THURSDAY, 17 OCTOBER 2019 AT 2.30 P.M.

Present	<u>Shareholders</u> As per attendance list
:	<u>Directors</u> Dato' Siew Ka Wei – Chairman Dato' Johari Razak Tan Sri Dato' Dr Lin See Yan Tan Sri Dato' Seri Abdull Hamid Bin Embong Mr Chan Thye Seng Mr Edmond Cheah Swee Leng Mr Lim Hock Chye
In Attendance	Mr Choo Se Eng – Company Secretary Ms Wong Wai Foong – Company Secretary
By Invitation	Mr Lee Cheun Wei – Group Chief Executive Officer (" <b>CEO</b> ") Mr Lim Chang Meng – Chief Financial Officer (" <b>CFO</b> ") Mr Liew Kim Chung Ms Long Huey Ling Mr Lum Chiew Mun Ms So Hsien Ying – Sterling Business Alignment Consulting Sdn Bhd, the Internal Auditors of the Company

#### 1. <u>PRELIMINARY</u>

Dato' Siew Ka Wei presided as Chairman of the Meeting. The Chairman welcomed all the attendees to the Meeting.

#### 2. <u>QUORUM</u>

With the requisite quorum being present, the Chairman called the Meeting to order at 2.30 p.m.

#### 3. SUMMARY OF PROXY FORMS RECEIVED

The Secretary reported to all present that the Company has received in total 84 valid proxy forms from shareholders for a total of 53,615,518 shares representing 23.53% of the issued share capital of the Company.

Out of those, there were 8 shareholders who have appointed the Chairman of the Meeting as proxy to vote on their behalf and the shares so represented were 52,617,249 shares, representing 23.09% of the issued share capital of the Company.

#### 4. <u>NOTICE</u>

The Notice of the 50<sup>th</sup> AGM dated 25 September 2019 ("**the Notice**"), having been circulated to all the shareholders of the Company within the prescribed period and advertised in the New Straits Times newspaper, was taken as read with the consent of the shareholders and proxies present.

The Chairman informed the Meeting that pursuant to Paragraph 8.29(A)(1) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, all resolutions set out in the Notice must be decided by poll, which would be conducted after the deliberation of all items on the Agenda.

The Chairman further informed that the Company has appointed Tricor Investor and Issuing House Services Sdn Bhd to conduct poll voting electronically and Asia Securities Sdn Berhad as independent scrutineer.

#### 5. <u>QUESTIONS FROM MINORITY SHAREHOLDERS WATCH GROUP ("MSWG")</u>

The Chairman informed that the Company had received some questions from the MSWG via their letter dated 7 October 2019, in which the Company has replied to MSWG in writing. The queries raised together with the Company's responses were then presented by the CEO for the interest of all shareholders.

After the presentation by the CEO, the Chairman informed the meeting that the letter from MSWG and the Company's responses will be made available on the Company's website.

#### 6. <u>AUDITED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 31 MAY</u> 2019 TOGETHER WITH THE REPORTS OF THE DIRECTORS AND AUDITORS THEREON

The Audited Financial Statements for the financial year ended 31 May 2019 together with the Reports of the Directors and Auditors ("**Audited Financial Statements**") thereon, were tabled to the Meeting for discussion.

The Chairman informed that the Audited Financial Statements were meant for discussion only as the Companies Act 2016 does not require a formal approval of shareholders. Hence, it was not put for voting.

The Chairman then invited questions from the floor on the Audited Financial Statements. Questions raised by the shareholders or proxies present at the Meeting were addressed by the Board of Directors succinctly. After dealing with all the questions raised, the Chairman declared that the Audited Financial Statements of the Company had been duly received by the shareholders.

Thereafter, the Chairman went through each of the motions set out in the Notice and dealt with the questions raised by the shareholders. The summary of the Questions and Answers, which forms part of this Minutes, was set out in Appendix A attached therein.

The Chairman also informed that the Company did not receive any notice from shareholders for other business to be transacted at this Meeting in accordance with the Constitution of the Company and the Companies Act 2016.

#### 7. POLL PROCEDURES

After going through all the motions set out in the Notice, the representative from the Company's Share Registrar briefed the floor on the polling procedures.

The Chairman informed that the outcome of the poll would be announced after a short break as it would take some time for the Poll Administrator to tabulate the results of the poll. The Meeting was then adjourned at 4.00 p.m.

#### 8. ANNOUNCEMENT OF POLL RESULTS

The Meeting resumed at 4.15 p.m. after obtaining the poll results from the Scrutineers. The results of the poll were presented to the Meeting and Mr Chan Thye Seng, the Non-Independent Non-Executive Director declared that all resolutions set out in the Notice were duly passed by the shareholders of the Company, as follows: -

#### ORDINARY RESOLUTION 1 RE-ELECTION OF DIRECTOR – DATO' SIEW KA WEI

By a vote of 55,288,972 shares (representing 99.989%) voted for and 6,061 shares (representing 0.011%) voted against the Resolution, it was **RESOLVED**: -

**THAT** Dato' Siew Ka Wei who retired pursuant to Clause 125 of the Constitution of the Company be and is hereby re-elected as Director of the Company.

#### ORDINARY RESOLUTION 2 RE-ELECTION OF DIRECTOR – CHAN THYE SENG

By a vote of 55,293,215 shares (representing 99.9967%) voted for and 1,818 shares (representing 0.0033%) voted against the Resolution, it was **RESOLVED**: -

**THAT** Chan Thye Seng who retired pursuant to Clause 125 of the Constitution of the Company be and is hereby re-elected as Director of the Company.

#### ORDINARY RESOLUTION 3 PAYMENT OF DIRECTORS' FEES FOR THE FINANCIAL YEAR ENDED 31 MAY 2019

By a vote of 55,101,836 shares (representing 99.9795%) voted for and 11,285 shares (representing 0.0205%) voted against the Resolution, it was **RESOLVED**: -

**THAT** the payment of Directors' fees for the Company and the Group for the financial year ended 31 May 2019 amounting to RM408,630 and RM612,192 respectively be and is hereby approved.

#### **ORDINARY RESOLUTION 4**

#### PAYMENT OF DIRECTORS' BENEFITS (EXCLUDING DIRECTORS' FEES) OF UP TO RM120,000 FROM THE DATE OF THE FORTHCOMING AGM UNTIL THE NEXT AGM OF THE COMPANY

By a vote of 55,001,017 shares (representing 99.9795%) voted for and 11,285 shares (representing 0.0205%) voted against the Resolution, it was **RESOLVED**: -

**THAT** the payment of Directors' benefits (excluding Directors' fees) for the Non-Executive Directors of up to RM120,000 from the date of the forthcoming AGM until the next AGM of the Company be and is hereby approved.

#### ORDINARY RESOLUTION 5 RE-APPOINTMENT OF AUDITORS

By a vote of 55,192,396 shares (representing 99.9967%) voted for and 1,818 shares (representing 0.0033%) voted against the Resolution, it was **RESOLVED**: -

**THAT** BDO PLT be and are hereby re-appointed as Auditors of the Company for the ensuing year AND THAT the Board of Directors be authorised to fix their remuneration.

#### ORDINARY RESOLUTION 6

#### PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE ("PROPOSED RENEWAL OF RRPT MANDATE")

By a vote of 9,041,827 shares (representing 99.9799%) voted for and 1,818 shares (representing 0.0201%) voted against the Resolution, it was **RESOLVED**: -

THAT subject always to the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, approval be and is hereby given to the Company and/or its subsidiaries to enter into the recurrent related party transactions of a revenue or trading nature with the related parties as specified in Section 2.2 of the Circular to Shareholders dated 25 September 2019, provided that such transactions are necessary for day-to-day operations and carried out in the ordinary course of business and at arms-length basis on normal commercial terms which are not more favourable to the related parties than those generally available to the public and are not detrimental to the interest of the minority shareholders of the Company.

THAT the authority conferred by such mandate shall continue to be in force until:

- (i) the conclusion of the next annual general meeting of the Company, at which time it will lapse, unless by a resolution passed at the meeting, the authority is renewed;
- the expiration of the period within which the next annual general meeting is required to be held pursuant to Section 340(2) of the Companies Act 2016 (but must not extend to such extension as may be allowed pursuant to Section 340(4) of the Companies Act 2016); or
- (iii) revoked or varied by a resolution passed by the shareholders in a general meeting,

whichever is the earlier.

AND THAT the Directors of the Company be and are hereby empowered and authorised to complete and do all such acts and things as they may consider expedient or necessary in the best interest of the Company to give effect to the Proposed Renewal of RRPT Mandate.

#### **ORDINARY RESOLUTION 7**

### PROPOSED RENEWAL OF AUTHORITY FOR SHARE BUY-BACK MANDATE ("PROPOSED RENEWAL OF SHARE BUY-BACK MANDATE")

By a vote of 55,192,396 shares (representing 99.9967%) voted for and 1,818 shares (representing 0.0033%) voted against the Resolution, it was **RESOLVED**: -

THAT subject always to the Companies Act 2016 ("Act"), the Constitution of the Company, the Main Market Listing Requirements ("Listing Requirements") of Bursa Malaysia Securities Berhad ("Bursa Securities") and all other applicable laws, guidelines, rules and regulations, approval be and is hereby given for the Company to purchase such amount of ordinary shares in the Company as may be determined by the Directors of the Company from time to time through Bursa Securities upon such terms and conditions as the Directors of the Company may deem fit and expedient in the interest of the Company provided that:

- the aggregate number of ordinary shares in the Company purchased ("Purchased Shares") and/or held as treasury shares pursuant to this ordinary resolution does not exceed ten per centum (10%) of the total number of issued shares of the Company as at the point of purchase(s); and
- (ii) the maximum funds to be allocated by the Company for the purpose of purchasing its ordinary shares shall not exceed the total retained profits of the Company based on the latest audited financial statements and/or the latest management accounts (where applicable) available at the time of the purchase;

THAT the authority conferred by this resolution will be effective upon the passing of this resolution and will continue to be in force until:

- (a) the conclusion of the next annual general meeting of the Company, at which time it shall lapse, unless by an ordinary resolution passed at that meeting, the authority is renewed, either unconditionally or subject to conditions;
- (b) the expiration of the period within which the next annual general meeting of the Company after that date is required by law to be held; or
- (c) revoked or varied by an ordinary resolution passed by the shareholders in a general meeting,

whichever occurs first, but shall not prejudice the completion of purchase(s) by the Company of its own shares before the aforesaid expiry date and, in any event, in accordance with the Act, the Listing Requirements and any applicable laws, rules, regulations, orders, guidelines and requirements issued by any relevant authorities.

AND THAT the Directors of the Company be and are hereby authorised, at their discretion, to deal with the Purchased Shares until all the Purchased Shares have been dealt with by the Directors in the following manner as may be permitted by the Act, the Listing Requirements, applicable laws, rules, regulations, guidelines, requirements and/or orders of any relevant authorities for the time being in force:

- i. To cancel all or part of the Purchased Shares;
- ii. To retain all or part of the Purchased Shares as treasury shares as defined in Section 127 of the Act;
- iii. To distribute all or part of the treasury shares as dividends to the shareholders of the Company;
- iv. To resell all or part of the treasury shares;
- v. To transfer all or part of the treasury shares for the purposes of or under the employees' share scheme established by the Company and/or its subsidiaries;
- vi. To transfer all or part of the treasury shares as purchase consideration;
- vii. To sell, transfer or otherwise use the shares for such other purposes as the Minister may by order prescribe; and/or
- viii. To deal with the treasury shares in the manners as allowed by the Act, the Listing Requirements, applicable laws, rules, regulations, guidelines, requirements and/or orders of any relevant authorities for the time being in force.

AND THAT authority be and is hereby given to the Directors of the Company to take all such steps to implement, finalise and to give full effect to the Proposed Renewal of Share Buy-Back Mandate with full power to assent to any conditions, modifications, variations and/or amendments as may be required by the relevant authorities or as the Directors deem fit and expedient at their discretion in the best interest of the Company in accordance with the Act, regulations and guidelines.

#### ORDINARY RESOLUTION 8 PROPOSED AUTHORITY TO ISSUE AND ALLOT SHARES

By a vote of 55,181,396 shares (representing 99.9768%) voted for and 12,818 shares (representing 0.0232%) voted against the Resolution, it was **RESOLVED**: -

THAT pursuant to Sections 75 and 76 of the Companies Act 2016 ("Act") and subject to the Constitution of the Company, the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") and the approvals of the relevant governmental/ regulatory authorities, where such approval is required, the Directors be and are hereby empowered to issue and allot shares in the Company from time to time, at such price, upon such terms and conditions, to such persons and for such purposes as the Directors may in their absolute discretion deem fit PROVIDED THAT the aggregate number of shares to be issued does not exceed ten per centum (10%) of the total number of issued shares (excluding treasury shares) of the Company for the time being and that such authority shall continue to be in force until the conclusion of the next annual general meeting of the Company, AND THAT the Directors be authorised to do all such things as they deem fit and expedient in the best interest of the Company to give effect to the issuance of new shares under this resolution including making such applications to Bursa Securities for the listing of and quotation for the additional shares so issued on Bursa Securities pursuant to this resolution.

#### ORDINARY RESOLUTION 9

#### CONTINUING IN OFFICE AS INDEPENDENT DIRECTOR – TAN SRI DATO' DR LIN SEE YAN

By a vote of 55,192,296 shares (representing 99.9965%) voted for and 1,918 shares (representing 0.0035%) voted against the Resolution, it was **RESOLVED**: -

THAT approval be and is hereby given to Tan Sri Dato' Dr Lin See Yan, who has served as an Independent Director of the Company for a cumulative term of more than twelve (12) years, to continue to serve as an Independent Director of the Company until the conclusion of the next annual general meeting in accordance with the Malaysian Code on Corporate Governance.

#### ORDINARY RESOLUTION 10

#### CONTINUING IN OFFICE AS INDEPENDENT DIRECTOR – EDMOND CHEAH SWEE LENG

By a vote of 55,191,196 shares (representing 99.9945%) voted for and 3,018 shares (representing 0.0055%) voted against the Resolution, it was **RESOLVED**: -

THAT approval be and is hereby given to Edmond Cheah Swee Leng, who has served as an Independent Director of the Company for a cumulative term of more than twelve (12) years, to continue to serve as an Independent Director of the Company until the conclusion of the next annual general meeting in accordance with the Malaysian Code on Corporate Governance.

#### 9. <u>CLOSURE</u>

Mr Quah Ban Aik, the representative from MSWG expressed his appreciation towards the Company for replying to MSWG's questions. He also commended the CEO for answering all the questions posted by the shareholders in a concise manner. He wished the Company every success in the future endeavours.

Mr Rien Hashim, a proxy also expressed his appreciation to the Board of Directors and the CEO for their patience to deal with all questions during the meeting. He wished the Company continued success.

The Meeting was declared closed at 4.20 p.m. and with a vote of thanks to the Chair.

CONFIRMED AS A CORRECT RECORD

CHAIRMAN

Dated: 15 November 2019

#### ANCOM BERHAD (8440-M)

(Incorporated in Malaysia)

SUMMARY OF THE QUESTIONS AND ANSWERS DURING THE 50<sup>TH</sup> ANNUAL GENERAL MEETING OF THE COMPANY HELD AT SELANGOR 1 BALLROOM, DORSETT GRAND SUBANG, JALAN SS 12/1, 47500 SUBANG JAYA, SELANGOR DARUL EHSAN ON THURSDAY, 17 OCTOBER 2019 AT 2.30 P.M.

The following questions and answers were dealt with: -

#### AUDITED FINANCIAL STATEMENTS FOR THE FINANCIAL YEAR ENDED 31 MAY 2019 TOGETHER WITH THE REPORTS OF THE DIRECTORS AND AUDITORS THEREON

- Q1. Mr Rien Hashim, a proxy requested for a brief presentation on the financial performance of the Group and outlook/ business plans moving forward as to ease shareholders' understanding.
- A1. Dato' Siew Ka Wei, the Chairman of the Company ("**Dato' Chairman**") informed that the Group's financial performance and future prospects were disclosed in the Company's Annual Report 2019, a copy of which was circulated to all shareholders earlier. Management will enhance the presentation of the information in the Annual Report going forward.
- Q2. Mr Ho Yueh Weng ("Mr Ho"), a shareholder enquired on the capital expenditure ("CAPEX") spent during the financial year 2019, the Group's direction on CAPEX's spending and the expected results to be derived.

He pointed out that most of the segment recorded a decline in profits as compared to last financial year. Mr Ho enquired on the Company's plans to manage the declining results amidst the challenging economic environment.

A2. Mr Lee Cheun Wei, the Group Chief Executive Officer ("**CEO**") informed that the Group spent about RM35 million CAPEX each financial year. The global economy is expected to be slowdown. The immediate outlook of the Group is expected to be challenging due to weak market sentiment.

He continued that the Agricultural Chemicals Division had achieved a growth in profits despite the weak economic environment globally. As Ancom Agrichemical Sdn Bhd is the only active ingredient producer in Malaysia, the Group would be able to capitalise from Agricultural Chemicals Division (being the Group's core competency) and continue to grow the business going forward.

As for the Media Division, the sluggish market in advertising industry is expected to continue. There is no sign of immediate recovery. Management has however collaborated with a regional player in media, i.e. VGI Global Media PLC ("**VGI**"), a listed entity in Thailand with market capitalisation of approximately RM10 million to turnaround media business. Management believed that the media business can be improved following the collaboration with VGI (being the media expertise coupled with their financial resources).

In terms of Industrial Chemicals Division (which is made up of the distribution and manufacturing businesses), the Profit Before Taxation ("**PBT**") for distribution business has declined significantly compared with last financial year. Based on the research report, most petrochemical players had experienced difficult time over the past years. Management expects the challenging business environment will continue to persist in the next 6 to 12 months. Further, the trade dispute between the US and China is expected to have an adverse impact on the distribution and trading businesses of the

Group.

Notwithstanding that, Management has been putting effort in reducing the cost as well as implementing cost rationalisation initiatives over the year. Despite the Distribution business registered a lower PBT, the Group managed to achieve Profit After Taxation And Minority Interest (PATAMI) of RM15 million (2018: RM17 million). Management will continue to exercise caution in managing the business moving forward.

# Q3. Mr Ho sought clarification on whether the Group had suffered huge losses in Media Division despite there was a gain of RM23.4 million arising from the disposal of its controlling interest in Puncak Berlian Sdn Bhd.

A3. The CEO responded that the Media Division had suffered a loss of approximately RM34 million. He further remarked that most of the media players have been suffering losses in the past few years due to the slowdown in economic activity.

In view of the sluggish market environment in media business, Management had decided to dispose of its controlling interest in Puncak Berlian Sdn Bhd to VGI (a regional media expertise) as to improve the overall financial performance of the Group. Consequential to the disposal, Puncak Berlian Sdn Bhd ceased to be a subsidiary and became a 30% associate (via Redberry Sdn Bhd).

Q4. Mr Ho enquired whether Media business would be the key focus of the Group. He also asked the rationale of entering into a share sale agreement with VGI Malaysia for the acquisition of Redberry Sdn Bhd's entire interest in Redberry Ambient Sdn Bhd (formerly known as Focus Media Network Sdn Bhd) ("RBA"), Redberry Outdoors Sdn Bhd, Point Cast (M) Sdn Bhd, Redberry Media Sdn Bhd and Ten Plus Resources Sdn Bhd at a consideration of RM1.3 million.

The CEO informed that the Group will continue to focus on its major sectors i.e. Industrial Chemicals Division and Agricultural Chemicals Division which contribute approximately 90% of the Group's revenue.

Media Division contributes approximately 6% to the Group's revenue (prior to the disposal to VGI).

He remarked that the acquisition of RBA is expected to contribute positively to the revenue and earnings of the Group (estimated approximately RM20 million in revenue and RM4 million in PBT annually).

## Q5. Having noted that the Investment Holding and Other Divisions incurred an aggregated segmental loss of RM30.7 million in FY2019 (FY2018: RM29.9 million), Mr Ho enquired on the Group's plan in managing the losses.

A5. The CEO explained that the losses were attributed by corporate expenses and miscellaneous businesses (comprising small businesses that involve in education, call-centre, electrical components and etc.).

He added that the Company had initiated cost reduction measures across the Company and its 2 listed subsidiaries namely, Nylex (Malaysia) Berhad and Ancom Logistics Berhad. The Group managed to reduce its operation cost substantially (approximately RM9 million savings in FY2019 compared to FY2018).

Management is facing challenges to generate profit from miscellaneous businesses. Nevertheless, Management is looking into turnaround plans. Management anticipates that the Other Divisions will achieve better results in the first quarter of financial year 2020. As for those non-performing businesses, Management may consider merger and acquisition.

## Q6. Mr Ho enquired on the reason of higher Finance Costs in FY2019 even though the Group's Borrowings had been reduced to RM368.808 million in FY2019 compared to last financial year of RM390.662 million.

A6. The CEO clarified that the higher Finance Costs in FY2019 was attributable to the drawdown to finance the increased trading activities in Distribution Division. The distribution business had registered a higher revenue in FY 2019 (RM1.35 billion vs. RM1.20 billion in FY2018).

The reduction in borrowings (approximately RM20 million) happened towards the end of FY2019. The divergence between the Borrowings and Finance Costs was due to timing issues.

# Q7. Mr Ho highlighted on the potential risk arising from the increase in Inventories (FY2019: RM170.868 million vs FY2018: RM129.581 million) and Receivables for FY2019.

A7. The CEO explained that the increase in Inventories was due to the increased activities in Distribution business. Based on the Group's Inventories of RM170 million and Group's Revenue of RM2 billion, the Group's average period of inventories turnover was less than 1.5 months which is manageable.

He went on to clarify that the number of Receivables in FY2019 had reduced substantially to RM365.96 million as compared to FY2018 of RM510.38 million. The CEO opined that the accounts receivables turnover of the Group is well within the industry average.

### Q8. In terms of Other Investment, Mr Ho enquired the reason for increasing investment in Unit Trusts.

A8. Management recognised the importance of maintaining Company's liquidity due to its nature of business. Management has considered and decided to increase its investment in short-term financial instrument, in particular, Unit Trusts, an alternative to cash management and yield higher interest.

### Q9. Mr Ho enquired the basis of bonus payment of RM4.032 million to an Executive Director during FY2019.

A9. The CEO clarified that the remuneration and bonus payment to Directors were commensurate with better performance and financial results across the Group especially the Agricultural Chemicals Division which achieved a PBT of RM47 million for FY2019.

# Q10. In respect of the Liability Insurance for Officers, Directors and Auditors ("D&O Insurance"), Mr Ho enquired a brief summary on protection coverage, amount of premium paid and whether the Group has made any insurance claims.

A10. The CEO informed that the D&O Insurance is to protect the Directors and Officers of the Company and the Group (including subsidiary and associate companies) against potential costs and personal liabilities that they might incur arising from the claims made against them arising out of the performance of their duties. The total insurance premium paid in FY2019 was RM13,000, with a coverage of RM10 million (maximum). The Group has not made any insurance claims thus far.

### Q11. Mr Ho enquired on the implication on the Company if there is a claim against a Director who has lost in legal suit.

A11. The CEO clarified that the Directors and Officers are protected under the D&O Insurance up to the maximum claims of RM10 million should there is a legal action

brought against the Directors or Officers for alleged wrongful acts in their capacity as Directors or Officers of the Group.

- Q12. Mr Rien Hashim posted the following questions: -
  - (i) Is there any profit or revenue generated from the investment in Property, Plant and Equipment ("PPE") totalling RM35.9 million during FY2019?
  - (ii) Whether the net assets per ordinary share of RM1.37 has been taken into account when determining impairment loss.
  - (iii) How is the Group to utilise tax losses carried forward?

He also put forward the following suggestions: -

- (i) To improve the Investor Relations i.e. having additional session with investors to share on the Group's business, products and performance.
- (ii) To upload the signed Audited Financial Statements ("AFS") to the website.
- (iii) To consider downsizing the number of the Board members for cost saving purpose.
- (iv) To have a proper planning and preparation for Annual General Meeting such as availability of seats, provision of lunch or refreshment, door gift etc.
- (v) To declare dividends as to reward shareholders.
- (vi) To insert the photo of senior management in the Annual Report.
- (vii) To set up a proper channel for shareholders to raise their concerns or complaints.
- (viii) To prepare and release a media statement highlighting key financial results when release Quarterly Results to Bursa Securities.
- (ix) To increase Board gender diversity.
- A12. The CEO responded that: -
  - (i) The CAPEX was mainly for replacement or purchases of new plant and equipment for business operations purpose. There are about 10 new factories across South East Asia principally involved in agrichemicals, polymers and manufacturing activities. The PPE of RM35 million is equivalent to approximately 2% of the Group revenue of RM2 billion which was considered adequate.
  - (ii) On impairment, Management had accorded to the necessary audit procedures and performed impairment tests for all its major trade receivables in accordance with MFRS 9 – *Financial Instruments*. The impairment for loss of receivables has accounted for the net assets of RM1.37 per ordinary share.
  - (iii) Management endeavours to fully utilise the tax losses carried forward under the Group relief pursuant to the Income Tax Act 1967. The Group had been utilising the tax losses in Media Division to offset against the profit-making division i.e. Agricultural Chemicals Division.

The Board took note of the aforesaid suggestions. The CEO continued that: -

- (i) Management will consider the suggestion of having additional session with investors as to foster meaningful relationship and allows them to understand the direction the Group is heading towards.
- (ii) The Company had complied with the requirements under the Companies Act 2016 and Main Market Listing Requirements of Bursa Malaysia Securities Berhad wherein the Directors shall prepare and finalise its audited financial statements and table to the shareholders at the AGM. A copy of the signed AFS will be lodged with the Companies Commission of Malaysia within 30 days after the AGM.

Due to confidentiality and in pursuance to Personal Data Protection Act 2010, the signature of the Directors and Officers should not be disclosed or made available in public domain.

- (iii) Currently the Board has a total of 7 Directors comprising 2 Executive Directors, 1 Non-Independent Non-Executive Director and 4 Independent Non-Executive Directors. Each Director has equipped with diverse skills, knowledge and experience in various fields which are relevant to the Group. Given the size of the business as well as the total revenue generated during the year (RM2 billion), Management opined that the current size and composition of the Board is appropriate.
- (iv) Management endeavour to manage the proceedings of AGM in a more efficient way moving forward.
- (v) The Company had in October 2018 undertaken a bonus issue of 21,892,942 new ordinary shares on the basis of 1 bonus share for every 10 existing ordinary shares held as to reward the existing shareholders of the Company. In view of the weak global demand and anticipation of economic slowdown, the Company intends to conserve cash for working capital or new business opportunity (if any). Hence, the Board did not recommend any dividend declaration in the current year.
- (vi) Investors or the public who wish to raise any enquiry, opinions or recommendations relating to the Company may channel their enquiries to the Company Secretaries or through the Company's website at <u>www.ancom.com.my</u>.

# Q13. Mr David Wong, a shareholder, enquired on the Company's action if a Director had proven to have breach the law and caused huge losses to the Company (where the D&O insurance does not indemnify such Director).

A13. The CEO stated that theoretically the Company will claim losses from such Director if he is found to be fraudulently or intentionally breach the law that caused losses to the Company.

#### Q14. Mr Rien Hashim enquired an update on the court case relating to the claim made by Nylex (Malaysia) Berhad ("Nylex") against Utusan Melayu (Malaysia) Berhad ("Utusan") in September 2018.

A14. The CEO briefed that the Group had via Nylex and Redberry Sdn Bhd ("**Redberry**") filed legal claims against Utusan to claim for return of deposits totalling RM18.5 million (i.e. Nylex claimed for RM10 million while Redberry claimed for RM8.5 million). The case was fully resolved in February 2019. Nylex and Rebberry had subsequently entered into settlement agreements with Utusan in April 2019 to recover the total claimable amount of RM18.5 million. The summary of judgement was set out in Note 42 of the AFS under Significant Events.

#### PROPOSED RENEWAL OF SHAREHOLDERS' MANDATE FOR RECURRENT RELATED PARTY TRANSACTIONS OF A REVENUE OR TRADING NATURE ("RRPTs")

### Q1. Mr Rien Hashim requested for a summary of major RRPTs undertaken by the Group.

A1. The CEO informed that the Company is seeking mandate from the shareholders to continue to enter into 2 RRPTs with a related party namely Malay Mail Sdn Bhd, i.e. (i) the provision of advertising space in the newspaper and other media channels by Malay Mail Sdn Bhd to Ancom Group, and (ii) the provision of printing services by Twinstar Synergy Sdn Bhd to Malay Mail Sdn Bhd. The two RRPTs are in the ordinary course of business of the Group and are necessary for its day-to day operations.

#### PROPOSED RENEWAL OF AUTHORITY FOR SHARE BUY-BACK MANDATE

# Q1. Mr Ho enquired the benefits to the Company or shareholders when the Company bought back its own shares regularly. He also enquired whether the Company has established any Dividend Policy.

A1. The CEO informed that the Group's Net Tangible Assets stood at RM1.34. However, the Company's share price is in the range of RM0.40 to RM0.70 which is substantially undervalued as compared to its book value. Given poor market sentiment, the Company opined that share buy-back would stabilise the supply, demand and price of the Company's shares in the open market, thereby reducing the volatility of its share price.

As for shareholders, share buy-back would increase the percentage of ownership held by each shareholder as the shares that are held as treasury shares shall not be taken into account in calculating the percentage of shareholdings.

He also highlighted that one of the options to utilise its treasury shares (i.e. shares retained from the shares bought back) is to distribute shares dividend to shareholders of the Company in future. As mentioned earlier (Q&A 12), he informed that the Company did not recommend any dividend payout as the Company has decided to conserve its cash for better management and debt reduction in anticipation of global economic slowdown moving forward.

Dato' Chairman added that the Company will only buy back its own shares after due consideration, in particular, the potential impact on the Company's earnings and financial condition.

### Q2. Mr Ho enquired whether the Company has ever discussed on the need of institutional investor(s).

A2. The CEO informed that the Company has been engaging with fund managers constantly to understand their expectations and concerns to invest into Company's shares. Generally, they are interested on profitable companies instead. Thus, the Company would have to address all its loss-making businesses in order to attract institutional investors.

#### Q3. Mr Ho enquired the rationale of venturing into money lending business.

A3. Dato' Chairman explained that the investment in DJ Money Matters Sdn Bhd ("**DJ Money**"), an associate which is principally engaged in money lending business is merely to provide financial assistance to the customers of the Group. Such arrangement is also a way to strengthen business alliances with customers. The investment in DJ costs about RM2 million.

## Q4. Mr David Wong, a shareholder, enquired whether the Company would adopt a Dividend Policy as to attract institutional investors and at the same time to boost the Company's profiles.

A4. The CEO informed that the Company will consider the adoption of Dividend Policy once the Group has resolved those loss-making subsidiary companies.